

PRESS RELEASE

Fondo Italiano Consolidamento e Crescita, managed by Fondo Italiano d'Investimento SGR, buys a minority stake in Maticmind, Italian leader in the ICT sector

Milan, July 31st 2020 - **Fondo Italiano Consolidamento e Crescita (FICC)**, managed by **Fondo Italiano d'Investimento SGR**, participated by Cassa Depositi e Prestiti, signed today an agreement to acquire an equity participation in **Maticmind S.p.A.**, a leading system integrator operating in the Information and Communication Technology sector.

Maticmind, headquartered in Vimodrone (MI), is one of the leading Italian system integrators operating in the sale of solutions and professional services related to networking systems, cybersecurity, collaboration, datacenter and applications.

Founded in 2005 from the spin-off of the Italian business of the Swiss company Ascom AG, the company now employs, at group level, including the subsidiaries Fibermind and Cybermind, over 800 employees spread over 12 operating locations covering the entire national territory, with a unique customer base in both the public and private sectors.

In the last few years, the company has been a key player in its sector with a 300% turnover growth to approximately 300 million euros by the of 2019, also driven by selected acquisitions strengthening and focusing its core activity into cybersecurity, application, ultra broadband and 5G.

FICC fund is acquiring a minority stake in Maticmind through a reserved capital increase. The acquisition is a first step of FICC in ICT, FICC intends to further support and accelerate Maticmind growth both organically and through acquisitions to further strengthen Maticmind's indisputable leadership.

*"FICC's investment in Maticmind represents the first step of the recently announced Industrial Plan of Fondo Italiano d'Investimento, – affirms **Andrea Montanino, Chairman of Fondo Italiano d'Investimento SGR** that continues – *FII intends to continue supporting strategically the consolidation of key supply chains for Italian production system, with a view to sustainable development and strengthening paths of the Italian industry". "In particular – **Montanino** adds – we believe that Maticmind, for its size, scope of intervention and growth potential, represents the ideal candidate to be the hub for the Information Technology sector, more and more strategic in terms of both private and public infrastructure".**

Carmine Saladino, Chairman of Maticmind, affirms: *"Maticmind has completed in recent years an important phase of development, growth and consolidation becoming one of the key Italian players in the sector, both in terms of size and above all, in terms of the breadth of services offered and correspondence to the incessant market needs. My intention has always been that of maintaining an Italian intrinsic nature – stressed **Saladino** – by declining, over the years, the flattering offers received*

from foreign funds. I firmly believe that our Country has to work as a system to preserve and strengthen its Italian excellence. We believe that Fondo Italiano d'Investimento, also thanks to the support of its cornerstone investor CDP, represents the ideal partner to continue our unceasing growth process. Today, more than ever before, we are ready to face the challenge of digitalization and innovation in Italy, thanks to the skills we have acquired so far. The leadership in a market is not defended, but strengthened every day, together we will be able to make Maticmind stronger, more and more innovative and increasingly global leader in the ICT sector”.

Fondo Italiano d'Investimento SGR was assisted in the transaction by Boston Consulting Group, KPMG, Studio Legale RCCD, ERM and AON.

Maticmind was assisted by Mediolanum Investment Banking, as financial advisor, and by Studio Legale Bonelli Erede as legal advisor.

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Fondo Italiano Consolidamento e Crescita (FICC)

Fondo Italiano Consolidamento e Crescita is dedicated to the acquisition of both majority and minority stakes in Italian companies operating in supply chains and sectors of excellence, capable of acting as a point of reference for initiating both vertical and horizontal consolidation and growth processes.

The Fund completed its first closing in September 2017, with the Cassa Depositi e Prestiti as the main sponsor of the initiative, alongside other leading Italian financial institutions.

Fondo Italiano d'Investimento SGR now manages 10 closed-end investment funds reserved to qualified investors, with a target Asset Under Management of approximately 3 billion euros.

Maticmind

Maticmind S.p.A., founded in 2005 and headquartered in Vimodrone (MI), is an Italian system integrator operating in the ICT sector. The company is one of the main Value-Added Reseller (VAR) and deals with the design, integration and management of innovative technological solutions, thanks to specialized skills in networking, cybersecurity, collaboration, datacenter & cloud and application.

The company reported revenues in 2019 of 293 million euros and has a broad and diversified portfolio of customers, consisting of both Public Administration and large private groups. Maticmind currently operates in 12 locations throughout Italy and has over 800 employees.

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