



# **PRESS RELEASE**

# Fondo Italiano d'Investimento completes the acquisition of a minority stake in Maticmind marking the creation of an Italian leader in the ICT Sector

*Milan, October 9th, 2020* - **Fondo Italiano d'Investimento SGR**, through its Fondo FICC (**Fondo Italiano Consolidamento e Crescita**), completes today the acquisition of a minority stake in Maticmind S.p.A. The company, led by Carmine Saladino is an italian leading system integrator operating in ICT.

The transaction states Fondo FICC acquiring a minority stake by mean of a reserved capital increase while marking the entry of FII in the ICT sector. The rationale for the transaction is to support organic and external growth to Maticmind, to create a platform of aggregation in the Information Technology sector, along the lines of the newly presented Business Plan of Fondo Italiano d'Investimento "Forward 2023".

Maticmind Group, with over 800 employees present in more than 11 locations throughout Italy and with a turnover of about 300 million euros at the end of 2019, is one of the leading Italian system integrators operating in the sale of solutions and professional services related to networking systems, cybersecurity, collaboration, data centers and applications, but also cloud migration, IOT and 5G, with both public and private sector customers.

The investment aims at implementing a further growth strategy, mainly through acquisitions, aimed at consolidating the ICT and cybersecurity sector, considered one of the most strategic in Italy.

Together with FICC, Red Fish Long Term Capital (holding of industrial investments in Club Deal), Tenax QIAIF ICAV (managed by Tenax Capital) and Green Arrow Private Debt Fund (managed by Green Arrow Capital SGR) are involved in the investment.

Advisors to Fondo Italiano d'Investimento SGR were Boston Consulting Group, KPMG, Studio Legale RCCD, ERM and AON.

Advisors to Maticmind were Mediolanum Investment Banking, as financial advisor, Bonelli Erede Law Firm and Merger as tax and business Advisor.

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# Fondo Italiano d'Investimento SGR

Fondo Italiano d'Investimento SGR ("Fondo Italiano" or "FII SGR") was created in 2010 on the initiative of the Italian Ministry of Economy and Finance (MEF) and its shareholders include CDP Equity, Intesa Sanpaolo, Unicredit, Abi and Confindustria. The main goal of Fondo Italiano is to favor the growth of the Italian economy by managing closed-ended funds. The funds managed by FII SGR are aimed at





conveying patient capital to Italian companies of excellence with a return on investment in line with international benchmarks.

To date, FII SGR manages a total of 10 closed-ended investment funds reserved to qualified investors, with Assets Under Management in excess of 3 billion euros and operates both through direct investments and fund of funds' activity.

FII SGR considers sustainability a fundamental value and is committed to integrating environmental, social and governance (ESG) criteria into its investment activities.

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# Fondo Italiano Consolidamento e Crescita (FICC)

Fondo Italiano Consolidamento e Crescita is dedicated to the acquisition of both majority and minority stakes in Italian companies operating in supply chains and sectors of excellence, capable of acting as a point of reference for initiating both vertical and horizontal consolidation and growth processes.

The Fund completed its first closing in September 2017, with the Cassa Depositi e Prestiti as the main sponsor of the initiative, alongside other leading Italian financial institutions.

# Maticmind

Maticmind S.p.A., born in 2005 and headquartered in Vimodrone (MI), is an Italian system integrator operating in the ICT sector. The company is one of the main Value-Added Reseller (VAR) and deals with the design, integration and management of innovative technological solutions, thanks to specialized skills in networking, cybersecurity, collaboration, data center, cloud and application.

The company recorded revenues in 2019 of 293 million euros and has a wide and diversified portfolio of customers, consisting of both the Public Administration and large private groups. Currently, Maticmind is active in 11 locations throughout Italy and has over 700 employees, more than 800 Group employees.

#### **Contacts**

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