

## PRESS RELEASE

### **Fondo Italiano d'Investimento and Armònia: agreement finalized to acquire majority stake in Quick**

The Group is a leader in innovative components for recreational boating and is present in major international market

*Milan, 29<sup>th</sup> September 2022* – **Fondo Italiano d'Investimento SGR** and **Armònia SGR** today finalized the acquisition of a majority stake in **Quick Group Spa**, Italian leader in the design, engineering and manufacturing of recreational boating equipment.

As announced on August 1<sup>st</sup>, 2022, the main guidelines behind the transaction, which took place through Fondo Italiano Consolidamento e Crescita – FICC and Armònia Italy Fund, are to further consolidate and internationalize Quick Group, a well-established brand for the supply of innovative components for leading shipyards, both for original equipment and refit. The acquisition fits within one of the supply chains of excellence of Made in Italy - the nautical sector - characterized by a significant export share and growth prospects.

Quick, founded in 1983 on the initiative of the Marzucco family, specializes in the production of maneuvering systems, windlasses, lighting, battery chargers and inverters, boilers and related accessories for yachts and superyachts, both sail and motorboats. The Group, also thanks to numerous extraordinary operations, has a widespread geographic presence and can directly preside the main international markets (Italy, the United Kingdom and the United States). It is headquartered in Piangipane di Ravenna, has two foreign offices in the United States (Linthicum, Maryland) and Great Britain (Holbury, Southampton), as well as the CATT machine factory near to the Ravenna plants, employs a total of about 270 people, and estimates to close the current fiscal year with a consolidated turnover in excess of 65 million euros.

The deal takes place within a supply chain in which there are numerous opportunities for aggregation and synergy, and launches a development project marked, on the one hand, by technological innovation and, on the other, by the strengthening of product areas with high added value, particularly that of stabilization.

The Marzucco family remains at the helm of the company, with Michele Marzucco as CEO. The continuity of the family, combined with the contribution of FII and Armònia, will enable Quick Group to benefit from a team with complementary skills and thus increase its growth opportunities.

## Descriptions

### **Fondo Italiano d'Investimento SGR**

Fondo Italiano d'Investimento SGR was created in 2010 on the initiative of the Italian Ministry of Economy and Finance (MEF) and its shareholders include CDP Equity, Intesa Sanpaolo, UniCredit, Fondazione ENPAM, Fondazione ENPAIA, ABI, Banco BPM and BPER Banca. The main goal of Fondo Italiano is to favor the growth of the Italian economy by managing closed-ended funds. The funds managed by FII SGR are aimed at conveying patient capital to Italian companies of excellence with a return on investment in line with international benchmarks. To date, FII SGR manages a total of 12 closed-ended alternative investment funds reserved to qualified investors, for about 2.7 billion euros and operates through direct and indirect investments (funds of funds). FII SGR acts as a responsible investor and has sustainability as a core value; is thus committed to integrating environmental, social and governance (ESG) criteria into its investment criteria, processes, and activities.

**Fondo Italiano Consolidamento e Crescita – FICC** is focused on aggregation and growth investments, aimed at supporting the development and internationalization of Italian SMEs of excellence and the consolidation of fragmented supply chains, combining market financial instruments with a mission driven by impact on the industrial system. The Fund, with about €500 million AuM, is now more than halfway through its journey. FICC portfolio companies are: **Gruppo Florence** (aggregation of companies in the apparel manufacturing sector for luxury brands), **Gruppo Mecaer** (aeronautical equipment mainly for helicopters and business jets), **Marval** (precision machining for off-road heavy duty engine components, also active in green propulsion such as natural gas, with a strong presence in Asia) and **C2Mac Group** (leading group in complex castings and machining for the hydraulics sector). Last August, the sale of the stake in **Maticmind** (Italian leader in services related to installation, configuration and management of complex digital networks) was announced, after accompanying the company in an strong development process, which has led it, in less than two years, to grow by 50% with an expected turnover of more than €400 million, completing 6 acquisitions and strengthening its positioning into new technologies and value-added services, including cybersecurity and cloud. FICC is led by Senior Partners Gianpaolo Di Dio, Aldo Di Bernardo and Marzia Bartolomei Corsi. FICC is led by Senior Partners Gianpaolo Di Dio, Aldo Di Bernardo and Marzia Bartolomei Corsi. More information is available at <http://www.fondoitaliano.it>

### **Armônia SGR**

Armônia is an asset management owned by its manager, authorized and supervised by Bank of Italy and CONSOB. Armônia is a member of AIFI (the Italian Private Equity and Venture Capital Association) and adheres to the Chart for the Sustainable and Responsible Investment of Italian Finance, with the aim to create value for the investors and the company. A medium-long term investment strategy respectful of the CSR (Corporate Social Responsibility) principles. The managed fund Armônia Italy Fund owns majority participation in **Aspesi SpA** (fashion), **Estendo SpA** (extended technical assistance), **BioDue SpA** (nutraceuticals), **Arrigoni SpA** (agro-textile), **Induplast Group Srl** (cosmetic packaging), **Riva e Mariani Group SpA** (insulation of industrial plants), **Gruppo Servizi Associati SpA** (safety and fire prevention).

### **Quick Spa**

Quick Spa, international leader in the production of nautical equipment, designs, produces and engineers all its products in the Italian Headquarter in Ravenna. Since 2006 Quick Spa has established a commercial presence in the United States as Quick USA INC, which develops commercial and technical assistance activities for the US market. Quick Spa is also present in the UK with Quick UK, founded in 2018.

Quick Spa's product portfolio ranges from gyroscopic stabilizers, technical and decorative nautical lighting to anchoring systems, battery chargers, thrusters, and water heating systems.

### **For further information:**

#### **Fondo Italiano d'Investimento SGR**

Thanai Bernardini  
Ufficio stampa esterno  
+39 335 7245418  
me@thanai.it

Alessandro Bozzi Valenti  
Ufficio stampa esterno  
+39 348 0090866  
alessandro.valenti@thanai.it

#### **Armònia SGR**

Lucia Segni  
Armònia SGR  
Tel. +39 0648793 200  
l.segni@armoniasgr.it

#### **Quick Spa**

Alice Montanari  
Quick Spa Press Office  
+39 340 0756422  
amontanari@quickitaly.com